



AAHAM Greater Florida Buccaneer Chapter
Buc Bytes e-news for April 2010

Greetings fellow AAHAM Florida Buccaneer's! We hope you enjoy the features in our AAHAM Florida Buccaneer e-newsletter which includes: Upcoming news and events, educational opportunities, our article of the day, and much more.

Please be sure to visit our **newly redesigned web-site at the following link:** <http://FLBuccaneeraaham.org> for more information on upcoming education events and you also may download the presentation handouts from our spring conference in Jacksonville!

If you were unable to attend our Spring Conference in March, you missed a lot of good education. You can access the program presentations and download the handouts on our website.

Please enjoy the following photos that were taken at our Spring Conference

**Celebrating Legends of Yesterday &
Leaders of Today**















Stay tuned for more information regarding our next upcoming conference!

Charity Corner

Habitat for Humanity

Our spring 2010 Conference generated \$2,500.00 for Habitat for Humanity for the Women's Build!

We are able to send 5 volunteers to help build apartments for single mothers! What an awesome amount and we are grateful to all who donated. Our wonderful Jamie Wiley will be volunteering on Saturday May 8th! Way to Go Jamie!

The Carpenter's House for Children

Our Fall 2009 Conference generated \$1,000.00 for the children of the Carpenter's House! Way to Go AAHAM attendees, what a GREAT cause!

(Below is the wording in a Thank You card received by AAHAM)

Dear Friends,

We just want to "Thank You" again for your "Love Offering" during the Holiday Season. It came at a time that was so needed and greatly appreciated. Your support was truly a Blessing to all of us. We look forward to seeing and visiting soon.

God Bless, Linda & Pat Manfredi

Congratulations to the following **2** people who have successfully passed the **Profession Certification Exam** in November 2009.

CPAM Certification

Shannon Furey, CPAM
Lakeland Regional Medical Center

Travis Gordon, CPAM
Tampa General Hospital

Congratulations to the following **13** people who have successfully passed the **Technical Certification Exam** in February 2010.

CPAT Certification

Judy Allen, HMA

Kenna Chisler, Lee Memorial

Carrie Devine, VRMC

Kimberly Estes, Martin Memorial

Walter Gonzalez, Venice Regional Medical Center

Rebecca Hill, CareMedic Systems

Rosalie Mead, Lee Memorial Health System

Deborah Menefee, Venice Regional

Karen Rimides, Venice Regional Medical Center

Jacquelyn Rouke-Hill, Lee Memorial Health Systems

Cynthia Samueli, Venice Regional HMA

Tina Sullivan, Baptist Health Care

Natalie Westhoff, Baptist Health Care

Congratulations to you all for a Job Well Done!

2010 Certification Schedule

NEW! CPAT online learning opportunities available with exciting new partnership with BridgeFront.

Need training? Need CEU'S? Need to stay current with changes and regulations? Take educational courses from the comfort of your home or office. [Click here](#) to find out more.

February 15-26, 2010 – CPAT /CCAT /CCT exams

March 1, 2010 – Registration deadline for all April/May exams: CPAM /CCAM & CPAT /CCAT /CCT

April 26-May 1, 2010 – Spring CPAM /CCAM exams

May 10-21, 2010 – CPAT /CCAT /CCT exams

June 1, 2010 – Registration deadline for August exams: CPAT /CCAT /CCT

August 2, 2010 – Registration deadline for Fall exams: CPAM /CCAM

August 16-27, 2010 – CPAT /CCAT /CCT exams

September 1, 2010 – Registration deadline for November exams: CPAT /CCAT /CCT

October 18-23, 2010 – Fall CPAM /CCAM exams

November 8-19, 2010 – CPAT /CCAT /CCT exams

December 1, 2010 – Registration deadline for February 2011 exams: CPAT /CCAT /CCT

SAVE THE DATE FOR THE 2010 ANI

Mark your calendars! The 2010 Annual National Institute (ANI) will be held in **Fort Lauderdale**, Florida from **October 6-8, 2010** at the Harbor Beach Marriot

AAHAM

Greater Florida Buccaneer Chapter

Thanks to our 2010 Corporate Partners

Platinum Partner

**Millennium Receivable Solutions, Inc.
Tony DeBenedictis, 813-876-4944**

**Gulfstream Outsourcing & Specialized Billing
Bobbie Celler- 877-358-4672**

Gold Partners

Financial Credit Services- Deb Kelly 727-560-4035

The M.A.R.C., Inc. - Tonya Emerson- 239-277-0006

Silver Partners

Gulf Coast Collection Bureau, Inc. Dick MacMillan- 888-839-6999

SNS Recovery, Inc. - Linda Sayre- 352-357-6999

Bronze Partners

Bacen & Jordan, P.A. - Renee Jordan – 954-961-5544

MAF Collection Services- Curt Flynn 813-273-7721

MedAssist Incorporated- Dee Schneider 513-324-2549 or Jamie Wiley 321-662-9655

Support those partners who support AAHAM!

PLATINUM PARTNERS

Millennium Receivable Solutions, Inc.

2919 W. Swann Avenue, Suite 301, Tampa, FL 33609

Telephone: 813-876-4944; Fax: 813-877-8949

Contact: Tony DeBenedictis, E-mail: clientservices@millrs.com

Web Page: www.millrs.com

Millennium provides healthcare organizations with excellence in receivable management services. By utilizing highly trained management, staff and technology, we provide the resources required to ensure timely, complete and maximum reimbursement. We follow a patient accounting orientation ensuring that your reimbursement is maximized while your valued relationships are preserved.

For over 10 years Millennium has provided excellence in:

- Accounts Receivable Reduction and Recovery Services
- Managed Care Payment Review and Recovery
- Medical Appeal Services

Millennium follows a customer-focused philosophy tailoring its services to unique client needs.

Gulfstream Outsourcing & Specialized Billing- "GO-SB"

5220 Hood Road, Suite 101, Palm Beach Gardens, FL 33418

Telephone: 877-358-4672, Fax: 800-525-2812

Contact: Bobbie Celler, E-mail: b.celler@GO-SB.com

Web Page: www.GO-SB.com

Gulfstream Outsourcing & Specialized Billing ("GO-SB") is a specialized Third Party Liability (TPL) vendor created by Healthcare Attorneys and TPL Billing Specialists. GO-SB services hospital clients in all MVA, WC and Third Party lien billing and collections. GO-SB is dedicated to providing the best services in the industry at the most aggressive rates. GO-SB handles day 1 billing (from your most complicated and time-consuming accounts) while handling coordination of benefits, credit balance, increasing revenue and lowering A/R days.

GOLD PARTNERS

Financial Credit Services

628 ByPass Road, Clearwater, FL 33764
Telephone: 727-560-4035, Fax: 727-462-5550
Contact: Deb Kelly, E-mail: dkelly@fcservices.com
Web Page: www.fcsservices.com

Providing effective debt recovery services to healthcare organizations for twenty-nine (29) years. Financial Credit Services (FCS) maintains the highest levels of customer service while re-defining the practices of process improvement. FCS customizes each collection procedure based on individual client needs to increase the rate of recovery

The M.A.R.C., Inc.

3745 Broadway Ave., Suite 307, Ft. Myers, FL 33909
Telephone: 239-277-0006, Fax: 239-277-1365
Contact: Tonya Emerson, E-mail: tonya@themarc.com
Web Page: www.themarc.com

Our mission at The M.A.R.C., Inc. is to obtain maximum reimbursement for our clients and their patients, by timely recovery of maximum benefits from 3rd party payers; while building the best possible relationships with payers, clients and patients.

Specialized Insurance Claim Services offered by The M.A.R.C., Inc.:

- Auto Accident/Liability Program with MARC On-site Rep for Day One Programs
- Workers' Compensation Program
- Receivables Placement by Aging
- Early-Out Program
- Managed Care, PPO, HMO, & Commercial Claim
- VA and TRICARE Claims
- A/R Clean-Up Program

SILVER PARTNERS

Gulf Coast Collection Bureau, Inc

5630 Marquesas Circle, Sarasota, FL 34233
Telephone: 888-839-6999, Fax: 888-924-8872
Contact: Dick MacMillan; E-mail: macr@gulfcoastcollection.com
Web page: www.gulfcoastcollection.com

Gulf Coast Collection Bureau, Inc. Established in 1978, is licensed in all 50 states and offers all clients web-based client access, high success rate of recovery and superior customer service.

SNS Recovery, Inc

35201 Harbor Shores Road, Leesburg, FL 34288
Telephone: 352-357-6999; Fax: 352-483-0186
Contact: Linda Sayre; E-mail: lindacsayre@comcast.net

SNS specializes in Insurance Billing and Follow-up services

BRONZE PARTNERS

Bacen & Jordan, P.A.

2901 Stirling Road, Suite 206, Fort Lauderdale, FL 33312

Telephone: 954-961-5544, Fax: 954-986-9751

Contact: Renee Jordan, E-mail: rjordan@bacenjordan.com

Bacen & Jordan, P.A., is a Florida based law firm, established in 1981, with its practice exclusively devoted to healthcare provider account recovery and reimbursement issues. Services include but not limited to: RAC Appeals, Managed Care / ERISA compliance with particular emphasis on claim denials and underpayments, Workers Compensation, Hospital Lien early intervention, Bad Debt collections and Early out projects

MAF Collection Service/Fitness Financial Service

134 S Tampa, St, Tampa, FL 33602

Telephone: 813-273-7721, Fax: 813-277-3688

Contact: Curt Flynn, E-mail: curt.flynn@mafcollection.com

Web Page: www.mafcollection.com

MAF Collection Services/Fitness Financial Services is a complete accounts receivable management solution. We offer account management from day-one to write-off. MAF has serviced the needs of the medical community since 1958.

MedAssist Incorporated

1661 Lyndon Farm Court, Louisville, KY 40223

Telephone: 513-324-2549; 321-662-9655

Contact: Dee Schneider or Jamie Wiley,

E-mail: Dee.Schneider@na.firstsource.com; Jamie.Wiley@na.firstsource.com

Web Page: www.medassist.biz

MedAssist, Incorporated, a Firstsource Company, is your one source solution for managing your Accounts Receivable. MedAssist provides a comprehensive suite of innovative, technology-driven eligibility and revenue cycle management services to help drive financial results. Our suite includes Medicaid Eligibility, Receivables Solutions, Business Office Outsourcing and Bad Debt Collection Services, all of which have been Peer Reviewed by HFMA.

MedAssist is recognized as an industry leader in delivering the professional excellence required to improve cash flow, maximize reimbursement and reduce bad debt. Our unique combination of revenue cycle management solutions will allow you the freedom to focus on patient care.

**When you join AAHAM as our Corporate Partner
You don't belong to it – it belongs to you**

For more information regarding the benefits of being a Corporate Partner, please contact Jamie Wiley at Email: Jamie.wiley@na.firstsource.com or call (Office) 321-662-9655.

The Buccaneer Report....

As we strive to keep our members updated with
The *Buccaneer Report*, any new articles and information you would like included,
please send to: tonya@themarc.com

Enjoy the "article of the day"

The Bookshelf

By
Jim Grigsby CPAM, CDIA

Would you invest 15 minutes a day to become less busy? Would you like to learn that the same skills Shaun White and Branford Marsalis possess could help you advance your career? If so, step into my library and read two books from my bookshelf. You can't take them with you as they are personally inscribed copies, but you will see why their content is special and will want your own copies.

Connie Merritt's *Too Busy For Your Own Good* will help you move from "Oh my God, I cannot possibly add one more thing to my plate" to "I am able to manage my day, my week, and my life."

But Jim, I don't have time to read!

Devote 15 minutes to one chapter a day and in less than two weeks you can move away from what Connie labeled the danger zone and begin putting balance back into your life. As a bonus, you will find someone you know is quoted in *Too Busy For Your Own Good*.

1998 Olympic Gold Medalist Nikki Stone shares the life and career paths of 40 successful people, including Lindsey Vonn, Shaun White, Branford Marsalis, Tommy Hilfiger, Lance Burton, Stephen Covey, and Steve Young, along with her own amazing story of triumph in *When Turtles Fly*.

Turtles have soft insides, hard shells, and stick their necks out to advance. Learn how these successful people overcame challenges, illness, self-doubt, injury, and financial obstacles to rise to the top of their professions. Each story is unique and you will become engrossed in the journeys of Chet Huber, the man who created OnStar® and news correspondent Lester Holt, who had to choose between safety and following his dream.

Which of Nikki's story or stories will realize that you have faced similar challenges and that you are a turtle ready to fly?

About the author: Jim Grigsby is president of Jim Grigsby Consulting and a proud member of our chapter. He can be reached via email at jgrigsby@jimgrigsbyconsulting.com